

TEXAS GROWTH



Revenue Growth vs. National

5.6%

TEXAS MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS

6.6%

Past 12 Months National

3.2%

TEXAS MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS

5.1%

Next 12 Months National

Employment Growth

3.4%

TEXAS MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS

3.9%

Past 12 Months National

0.6%

TEXAS MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS

2.7%

Next 12 Months National

Texas companies more confident in local economy



GLOBAL ECONOMY

46%



NATIONAL ECONOMY

57%



LOCAL ECONOMY

88%

VS. NATIONAL MIDDLE MARKET

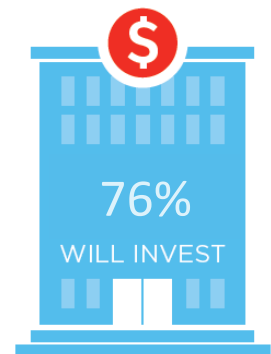
58%

73%

80%

Preparing for growth through capital investment

Middle market companies in Texas are sending a strong message that they are poised to invest.



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MIDDLEMARKETCENTER.ORG



MEET TEXAS' MIGHTY MIDDLE MARKET

Texas' Middle Market Defined

ANNUAL REVENUE

\$10MM—\$1B



CONSISTING OF

10,000

BUSINESSES



MORE THAN

\$505B

IN ANNUAL REVENUE



REPRESENTS

0.7%

OF ALL TEXAS
COMPANIES



GENERATES

17%

OF ALL TEXAS
BUSINESS REVENUE



EMPLOYS

32%

OF THE TEXAS
WORKFORCE



Diverse



CONSTRUCTION

12.0%



RETAIL TRADE

9.1%



WHOLESALE TRADE

13.1%



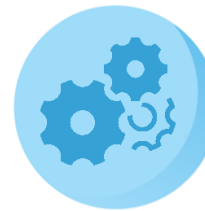
FINANCE & INSURANCE

6.0%



PROFESSIONAL
SERVICES

8.1%



MANUFACTURING

14.0%



MINING

4.1%



HEALTHCARE

6.8%

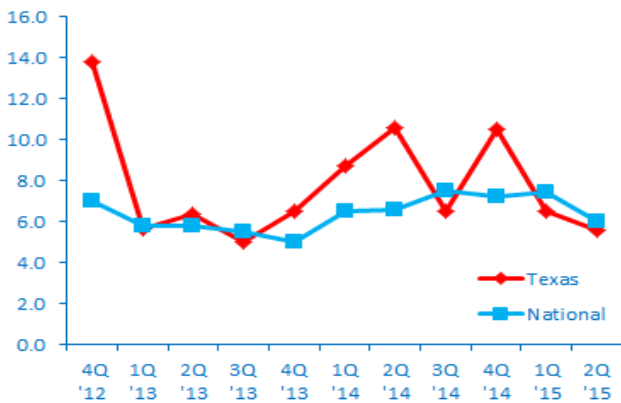


TRANSPORTATION &
WAREHOUSING

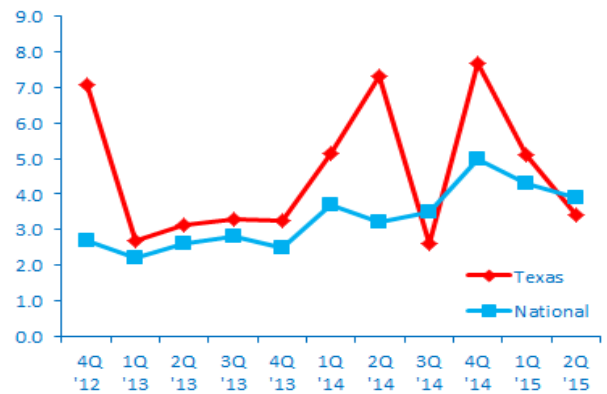
3.6%

TEXAS GROWTH VS. NATIONAL

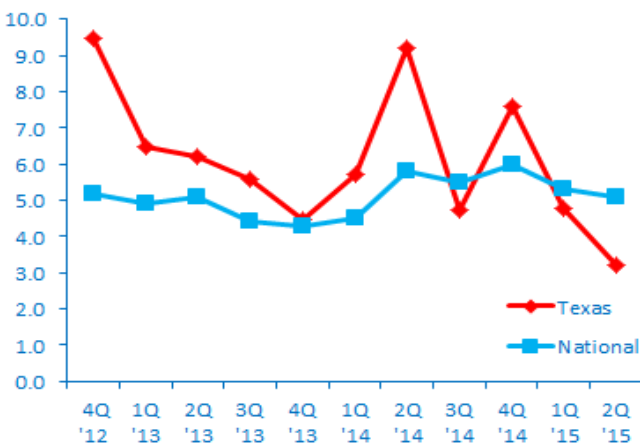
Revenue Growth past 12 months



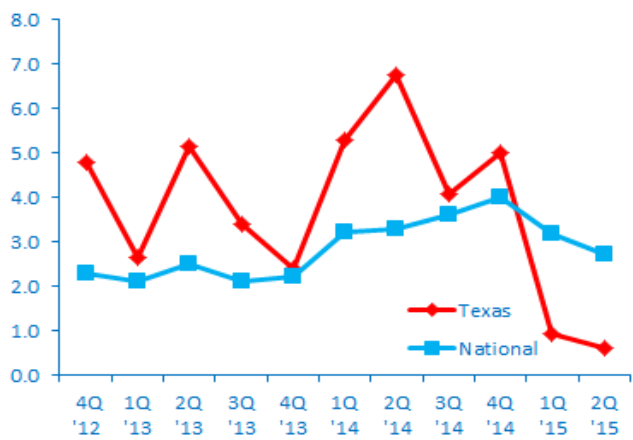
Employment Growth past 12 months



Revenue Growth next 12 months



Employment Growth next 12 months



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THE MIDDLE MARKET

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